#### About Us

City Innovate is a mission-oriented company structured as a public-benefit corporation. We pride ourselves on working with government agencies to solve problems that affect millions of residents.

#### **Experience at Scale**

Recently we were tapped to help the California Economic Development Department (EDD) with a \$1B+ plus project to modernize its IT infrastructure. Originally, the job was scoped to take 5 years. By leveraging our technology and expertise, EDD plans to reduce the project timeline to 1 year.

#### How Our Platform Works

The City Innovate platform for Document Process Automation works similarly to TurboTax®. Procurement agents, contracting officers, and/or grants administrators answer a handful of questions about their goals. Our platform then generates the exact document set needed to accomplish a particular goal, complete with all necessary attachments and exhibits, and based on business logic and workflows built into templates.

City Innovate's platform ensures compliance with the state, federal, or local contracting standards as well as the ADA.

#### Contact Us

To get a demo of our no-code platform for Document Process Automation and learn how to accelerate procurement, market research, contracts, grants within your jurisdiction.

Need help with IT modernization and digital transformation? Ask us about professional services to help reduce the risk of failure and explore agile procurement best practices.

cityinnovate.com

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# City Innovate

SERVING FEDERAL, STATE, AND LARGE LOCAL GOVERNMENT

Since 2014, working with large government agencies to accelerate the acquisition of urgently needed technology + non-IT goods and services.



### Faster Time-to-Result

We take your existing processes, business logic, and workflows and bake them into smart templates. Our cloud-based platform enables greater collaboration, insight into project management, and 50-70% faster time-to-result. Solicitations, contracts, and grant applications that used to take 9-18 months can be completed in 9-18 weeks, sometimes less.

#### Immediate Time-to-Value

Our no-code platform requires configuration not customization; we can get you and your team up and running in a matter of weeks.

#### HOW WE HELP

- Our solutions architects and procurement experts help you define the necessary steps to accelerate your processes
- We work with your team to translate current processes into document templates with built-in business logic and workflows, reducing compliance risk
- We customize training for your agency's implementation of our no-code platform
- Our offering includes a complete, managed service for all your procurement, contracting, and grants administration needs

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## Value Delivered

- Document templates capture business logic and workflows to reduce risk and ensure compliance.
- Automate low-value and repetitive work; built-in tools for project management and collaboration.
- Integrates with ServiceNow\*, PeopleSoft, DocuSign, and other enterprise applications.
- Red-Green-Yellow reporting to immediately see when a particular project is running behind schedule and identify bottlenecks in document production.
- Learn how to leverage Challenge-Based Procurement, a powerful way to rejuvenate your market research efforts when time is of the essence.

\*City Innovate partner

Benefits

- Make the most of existing workforce capacity. Facilitate faster onboarding and training of new personnel.
- Save time on document production, eliminate version control problems, and manage the contributions of 10s or 100s of people with ease.
- No need to reinvent the wheel. Integrate with the enterprise-class applications that you rely upon.
- Greater transparency. Get the insight you need to intervene earlier in the event of problems.
- Tap into vendor know-how earlier in the acquisition process for better solutions to your jurisdictions' most urgent problems.

## IT Modernization and Digital Transformation

We have the products and professional services you need to procure and contract new technology products and services with unprecedented speed.

We bring to this work a deep understanding of your constraints. We can help you (1) make the most of existing workforce capacity; (2) leverage the power of document process automation; and (3) ensure compliance with your jurisdiction's rules and regulations standards.

- Gain visibility into how dollars are being allocated across a portfolio of projects
- Better align IT investment with business goals
- Understand the development options and whether a particular project is best suited to a waterfall or agile methodology
- Improve the quality and timeliness of results while eliminating false starts and unnecessary rework

## **Professional Services**

Our professional services team will set your team up for ongoing success by:

- Providing additional expertise. Our skilled personnel work side-by-side with yours to streamline your procurement process, develop standardized templates, and develop workshops for vendors as part of a competitive procurement process.
- Reducing the risk of failure. We provide strategic oversight, advice, counsel, and guidance to bring greater resiliency and agility into the procurement and contracting process.
- Overcoming the limitations of 40-year-old technologies: Microsoft Word<sup>®</sup> and Excel<sup>®</sup>. Desktop applications are not well suited to the agility and speed needed today for procurement and contracting. Powered by our platform for Document Process Automation, facilitate team collaboration and take advantage of built-in project management and evaluation tools.
- Providing analytics to help you understand where each solicitation or contract is in the process and identify/drill down into bottlenecks in the process.

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