

# City Innovate

SERVING FEDERAL, STATE, AND LARGE LOCAL GOVERNMENT

## PROCUREMENT PROJECTS IN THE STATE OF CALIFORNIA

To find out more: [enterprise@cityinnovate.com](mailto:enterprise@cityinnovate.com)

### EDD

State of California

#### EDD IT Modernization

Consulted to Economic Development Department (EDD) around Vendor Day and how to take a Challenge-Based Approach to market research. This work was integral to a \$1B+ plus project to modernize its IT infrastructure. Originally, the job was scoped to take 5 years. By leveraging our technology and expertise, EDD plans to reduce the project timeline to 1 year.

### MTC/ABAG

109 local jurisdictions  
in California

#### MTC Grant Management

Provided a grants management solution to the Association of Bay Area Governments/Metropolitan Transit Council (ABAG/MTC) to distribute and manage the application process around \$25M in Regional Early Action Planning (REAP) grants. 109 local jurisdictions in Northern California successfully applied for funding. An additional \$100M+ in grant dollars is expected to be released to ABAG/MTC in 2023; the process and workflow is expected to be managed using City Innovate's Grants module.

### DMV

State of California

#### DMV Vendor Day

Consulted to Department of Motor Vehicles (DMV) around Vendor Day on how to take a Challenge-Based Approach to market research. This is our third year helping DMV create and implement a successful Vendor Day, using a challenge-based approach to market research.

#### EPay - Electronic Payment System

Electronic Payment Service for all Department of Motor Vehicles (DMV) Field Offices. The solicitation was completed in 3 months and the solution was implemented in six months.

#### Front-End System (FES) Stabilization/Modernization

The Department of Motor Vehicles (DMV) sought a vendor to stabilize and modernize the DMV's most critical and oldest system. After comprehensive competitive procurement, two vendors were awarded to provide stabilization and system improvement on DMV's Front-End System.

#### Optimize Workforce

COVID-19 has resulted in many more workers calling in sick, going on leave, or otherwise limiting their availability to work at the local office and interface directly with the public. How do we best optimize the workforce to meet customer demand?

### A FEW OF OUR CLIENTS



### FAST FACTS ABOUT CITY INNOVATION

50-70%

faster time-to-result  
solicitations that used to take 9-18  
months now take 9-18 weeks

60%

of employees at City  
Innovate that previously  
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\$12B

value of procurement  
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### HCD

State of California

#### Database for Homeless Reporting

HCD HDIS – Housing and Community Development (HCD) sought a vendor to integrate, store, and report CA’s homeless data from all 58 Continuing of Care. After less than 5 months of solicitation, HCD awarded a comprehensive solution.

### COVID

### CDPH

State of California

#### Comprehensive Data & Reporting for COVID

CDPH CRS – California Department of Public Health (CDPH) sought a vendor with expertise in managing and providing a comprehensive data and report solution for COVID. After 15 days of competitive solicitation, CDPH awarded a vendor who can quickly and extensively manage and report all CA’s critical COVID data.

#### System to Manage and Administer Covid Vaccines

CDPH CalVAX – California Department of Public Health (CDPH) sought a vendor to quickly design and develop a complex solution for managing and administering COVID vaccine management for CA. After a short 45 days of solicitation, CDPH was able to find a Cloud solution and expert vendor who can immediately develop and implement a solution in order to provide a timely vaccine management system.

#### Message Broker for Covid Data Providers

CDPH CAIR2 – California Department of Public Health (CDPH) sought a vendor to provide a solution to serve as the message broker for all Covid data providers to CDPH. After a short 21 days of solicitation, CDPH was able to recognize the most advanced solution to serve this purpose.

### GOVOPS

State of California

#### Test Allocation and Transport of COVID Vaccines

GovOPS COVID Test Allocation and Transport – Government Operations (GovOPS) sought a firm to provide COVID testing sites and also be able to transport test specimens to CA’s authorized laboratory service. After less than 30 days of competitive solicitation, the state was able to award the most qualified **Optimize Workforce** to provide the service.

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